

Client Testimonial_ AST & PARTNERS LTD

SUMMARY KEYWORDS

business, spreadsheets, accounting, good, designing, smart, clients, reach, marketing agency, passion, company, ecommerce, wix, concentrating, spend, madeleine, grew, responsive, knowledgeable, hotels

SPEAKERS

Andrei Stoica

Andrei Stoica 00:05

Hi, my name is Andrei, we run a small marketing agency here, specialising in digital web design and conversion for small businesses, startups and different companies.

We specialise in designing web pages in Wix. And we have a variety of clients from hotels, restaurants to ecommerce platforms drop shipping and different other businesses, we've really liked spending time with our clients really understand what they need, so that we can deliver a good product for them. It all started like a passion.

We were helping friends and family set up online. And we've learned a lot through this process so much that we've set up a full-time business and as the company grew, and for me as an entrepreneur, my weakest skill is keeping up with spreadsheets.

And this is why Smarts Accounting comes in. From day one, Madeleine and the team have been so supportive. They've taken the spreadsheets of me and allowed us to manage our time better so that we can focus on what we're good at designing and growing our business, we are now concentrating on the things that we're good at. And we leave the things that we're not so good at to Smart Accounting.

They're really friendly professional, and they always take the time to explain things to us. If we encounter some challenges, we reach out to them and they're very responsive and come back to us really quickly with answers. They really spend time with us to explain. And then in general, really good.

They're very detailed and knowledgeable. We've reached out to them many times and they offered us countless pieces of advice. If it's either to bring our business to a next level or save us money. We just rely on their support. I trust them completely to deal with our business accounts. And I know that they're there to help us! I would definitely recommend Smart Accounting to anyone looking for professional, reliable and friendly financial services.